

Photo by Pat Scandale/ Story By Alyssa Leonard

ANDREW J. SMITH REAL ESTATE TEAM

Dana Abby Francesca GRAY PICHE VACCARELLO



At Deerbrook Andrew J. Smith Real Estate Inc., when you work with one of the team members, you have the experience of the whole team behind you. With more experience comes more attention and support. They have multiple skill sets, styles and schedules at their disposal. The Andrew J. team has helped hundreds of clients all over Windsor-Essex to buy or sell their homes. They guarantee they won't miss a property or a showing.

Dana Gray has been a licensed realtor for five years and has worked with Deerbrook Andrew J. Smith Real Estate Inc. for the past three. Before that, she was immersed in the world of real estate, working alongside her husband and Gray Development Group Inc. for several years. She brings integrity, energy, hard work and creative service to every real estate transaction.

"I am a hustler, and I have a passion for assisting people. I believe that real estate plays a key role in allowing you to live your life by design, and I am happy I get to be a part of making that happen for my clients," says Gray. "I am fortunate to be surrounded by my successful team, who make me excited to work."

Abby Piché is a real estate broker who has a natural ability to connect with people and build strong relationships. She is committed to providing an exceptional client experience and thrives in a rapidly changing environment. Whether working to buy, build, or sell, Piché ensures that the process is as positive and efficient as possible.

"Every client and transaction is different. So my first step is always to understand what my client's circumstances are and what their vision is. From there, I work with my client to develop a strategy to make the process as efficient as possible," explains the realtor of three years. "Real estate is a wild ride and I love it."

Francesca Vaccarello has been Andrew's administrative assistant for the past two years but will be a fully licenced real estate agent with the team by August 2021. During her time with the Andrew J. team, she has learned the daily business practice of real estate. After seeing firsthand how thrilling and rewarding this career path is, she felt driven to get her licence by her passion for helping people.

"Buying a new home is one of life's most important decisions. I am willing to put in the work and put clients first to see a successful outcome. I am looking forward to being a part of this experience with every client as I gain great satisfaction in knowing I have helped people through major times in their lives," exclaims Vaccarello. "To my future clients, I look forward to serving you and am committed to making this a rewarding experience for you."

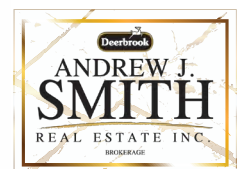
The Andrew J. team is available 24 hours a day, seven days a week, to assist you with your real estate needs. To learn more, visit www.andrewjsmithrealty.com.

What Dana's Wearing:
Top: Karen By Simonsen
Skirt: Joseph Ribkoff

What Abby's Wearing:
Jumpsuit: Joseph Ribkoff

What Francesca's Wearing:
Top: B.B Dakota
Skirt: Grazia
Shoes: Ted Baker

PROUD
TEAM
MEMBERS
OF



Abby Piché
REAL ESTATE