

Photo by Pat Scandale/ Story By Alyssa Leonard

DANIAL MALIK



What Danial's Wearing:
Suit: Jack Victor
Shirt: Polifroni Milano
Tie: Montebello

Over the past several years, Danial Malik has been catering to his clients by helping them achieve their real estate goals and enrich their lives. With great passion and integrity, Malik goes above and beyond for the needs of his clientele, from initial consultation to closing. This transparency, as well as personal connection, have led him to create a strong referral network.

During his MBA, Malik worked at Minto Developments as a Marketing Consultant. Given his strong marketing background, getting into real estate was inevitable. He is an entrepreneur at the core and has successfully run several businesses in various industries. Given this knowledge and skills that Malik has gained, he can negotiate masterfully, market properties and bring an attention to detail that makes him stand out as a realtor.

Malik's real estate business has grown by developing a network of buyers and sellers and partnering with local vendors. By supporting the community, he leverages meaningful connections and provides great value wherever possible. Malik shows strong comparable market research to draw up a winning offer for his buyers. He brings forth top-of-the-line photography/videography, staging and marketing service for his sellers. By having these tools at his disposal, Malik confidently accomplishes the needs of his client base.

"Thank you for your trust" is an important saying for Malik.

"By having the trust of my clientele, I have a mutual understanding of their end goal," says Malik. "Empathy is an important part throughout the real estate transaction, and when trust is built, the outcome is always positive."

As a realtor, Malik builds trust with his clients, given his reputation, education, experience and business acumen. He realizes that clients trust him with the biggest transaction of their lives, which means that communication, vision, reliability and honesty are of utmost importance.

Danial is at his best when he is serving people and the community at large. Being a broker makes him feel very proud and honoured.

"By helping families get their dream home, there is no greater pleasure than to hand a new set of keys to a deserving client," explains Malik. "On the selling side, when a client gets top dollar, I'm humbled by the opportunity to help a family for their next move."

In order to serve people at the highest level, Malik understands the importance of self-development. He strives to take real estate, negotiation and business courses regularly. He also is an avid reader to improve his knowledge about real estate, marketing, investing, staging and anything that helps his clientele with their goals.

Malik is productive as a broker by utilizing various technologies throughout the buying and selling process. Using best-in-class CRM systems, email marketing tools, websites, social media marketing, video marketing and automation, he leverages his time effectively and comprehensively services clients.

Outside the office, Malik loves to spend quality time with his family and likes to try local restaurants with his wife, Josie. He enjoys playing music in his spare time and had been a part of the local music scene prior to entering the real estate business. He has performed in front of large crowds with diverse audiences, giving him the confidence to be so well connected with people.

If you're in the market to buy or sell real estate in Windsor and the surrounding area, Malik would be honoured to serve you with passion, integrity and empathy. He can be reached at www.danialmalik.ca or directly at 519-991-7376.

DANIAL MALIK, MBA

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