

Photo by Pat Scandale/ Story By Alyssa Leonard

# MATT McSHANE



As a broker, entrepreneur, team leader and former mortgage agent, Matt McShane knows how to help clients buy, sell, finance and profit from properties in Windsor-Essex County. As a Valente Diamond Member, McShane has been a consistent, multi-million-dollar top producer for the last ten years in a row and knows how to get clients into their dream homes.

McShane and partners are thrilled to announce that they've launched a new business this year, HMT Homes. The Tarion-approved builders include a licenced architectural engineer and will be focusing on both residential and commercial properties.

"We're looking forward to riding this incredible wave that's happening in Windsor right now and leaving our own little footsteps and impact within this amazing community," adds McShane.

This real estate broker of Remo Valente Real Estate has more than 17 years of experience and knowledge to ensure clients get prosperous, effective results. Utilizing his real estate team, he has an immense understanding of residential sales, commercial sales, investment property and industrial sales. He even has his mortgage license to educate his clients better.

"What sets me apart is my level of care to each client. To me, it really is all about customer service," says McShane warmly. "I am always going the extra mile for my clients so they can have a greater understanding regarding the situation and the financial requirements. I like being able to articulate things to them since I understand the financial end differently than most agents."

"A few compliments I normally get are that I save people money and that I'm forthcoming with information and advice," explains McShane. "I try to use my knowledge and experience to help clients with any of their needs."

Located at 2985 Dougall Avenue, McShane welcomes clients to stop by his Valente office and experience how he can help them buy, sell, or build the perfect home.

What Matt's Wearing:  
 Shirt: Blu By Polifroni  
 Pants: Brax  
 Belt: Johnston & Murphy

