

Photo by Pat Scandale

MICHAEL CAMPOLI

Let Michael Campoli infuse your home with warmth, sophistication, and, most importantly, a sense of comfort. Owner of Made to Shade, Michael Campoli takes pride in his business which works with top-quality products, exciting designs, and friendly, professional service. Handling each project as a team, from start to finish, Made to Shade ensures clients have durability and the finest in design, proper installation, and quality materials.

"We are based out of Tecumseh but don't have a retail store," explains Campoli. "We offer a free shop-at-home-service to keep our costs down, and by not having a retail store, we are able to pass on those savings to the consumer," Campoli continues. "We offer our shop-at-home-service seven days a week, so our clients can choose whatever is convenient for them, morning, afternoon, or evening. We bring the store to their door."

Since 2005, Made to Shade has been offering clients a personalized, mobile service that brings the showroom to their doorstep. Taking the hassle and guesswork out of measuring, colours, and styles, Campoli brings the latest and greatest products that clients are bound to fall in love with. Made to Shade has a full range of modern, innovative window treatments which are custom made for each client. Everything is custom made so clients know they will get exactly what they need.

"We are 100 per cent Canadian-made and everything comes with a lifetime warranty. The quality of our products, pricing and customer service, is tough to beat," explains Campoli. "Once the client has made their selection, we have a pretty quick turnaround. Typically it takes two weeks from start to finish, and the client has their desired outcome."

"Our crew of installers are amazing, and they install our shades professionally with utmost respect to the customer's house. Our team knows exactly what they're doing, and their priority is always great customer service," he adds.

Leading with professionalism, Campoli stands behind his quality products, fair pricing, and zero pressure tactics. Due to the recent growth of Made to Shade, Campoli started his own manufacturing company to meet the growing demands of customers. Still using 100 percent Canadian suppliers and raw materials, Campoli is proud of the new 5,000 sq. ft. facility: Made to Shade Window Covering Manufacturing LTD.

"It's not just about the sale, but rather the after-sale. Service is very important to us and we want our clients to be 100 per cent satisfied," Campoli explains. "We had clients that did their blinds ten years ago that had a minor issue. They gave us a call and we were there the next day. We give great service beyond the sale."

Looking forward to expanding Made to Shade and hoping to make the company province-wide, Campoli ensures his custom designs will complement any décor and personality of his customers.

In his spare time, Campoli enjoys working out, watching hockey and is very passionate about cars. He is happily married and recently celebrated his 25th anniversary with his wife, Sonia. They have two daughters, Rebecca and Rachel, in addition to a few pets.

Whether you are adding the finishing touches to a new house or renovating your current home, check out Made to Shade on Facebook and their website: www.madetoshade.ca. You won't be disappointed.



What Michael's Wearing:
Sport Coat: J. Grill
Shirt: Robert Graham
Pants: Alberto

