

Photo by Pat Scandale



# RYAN D'ALIMONTE

Ryan D'Alimonte knows it's a cliché, but it's truly what has contributed to his success: clients come first.

"I try to focus 100 per cent on my clients," insists the experienced RE/MAX representative. "I have complete respect for my clients, and I treat them as I would want to be treated."

For D'Alimonte, now in his 20th year in the business, that means a reciprocal relationship built on appreciation and understanding.

"My whole goal is client satisfaction," he explains. "More than 90 per cent of my business comes from repeat customers or referrals from those customers. So, at the end of the day, I focus my energy on my current and past clients to make sure they're happy."

Based out of the Amherstburg area, D'Alimonte continues to serve all of Windsor and Essex County happily. Despite his years of experience, he continues to enjoy meeting new clients and dealing with the day-to-day variety inherent to his line of work.

"Every day is a new day," attests the residential resale expert. "It's never repetitive because every deal is something new, and no two deals are ever alike."

Like any local agent with his body of experience, D'Alimonte acutely understands the difference between a hot and cold market.

"Starting off 20 years ago in a high market, and then going through a recession in 2008 and 2009, really taught me to have an appreciation for the real estate market and my client's business," he explains. "I think that's what carried me through and has made me successful over the years. I'm honest with my clients because I have respect for the people I work with and a true appreciation for their loyalty. I am where I am because of them, and don't take that for granted."

With everything the world has seen over the last year, D'Alimonte says he wants to thank all of the frontline workers who have been out there risking their lives to save others throughout this pandemic.

"Your compassion, optimism and dedication have not gone unnoticed," he expresses. "Thank you for everything you do."

To find out how D'Alimonte can help you with your real estate needs, please email [ryan@ryandalimonte.com](mailto:ryan@ryandalimonte.com) or call his office at (519) 818-9337.

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What Ryan's Wearing:  
Sport Coat: Soul Of London  
Shirt: Robert Barakett  
Jeans: 34 Heritage  
Shoes: Hugo Boss