

Photo by Pat Scandale/ Story By Alyssa Leonard

ANDREW J. SMITH REAL ESTATE TEAM

Donika Stephanie GJOCAJ TRIPP



Real estate is the type of business that flourishes by word of mouth. That's why sales representatives Stephanie Tripp and Donika Gjojaj with Deerbrook place a high priority on getting to know their clients and providing a tailored customer service experience.

"As a realtor, there is no greater compliment than receiving a referral from a past client who wants their own friends and family to receive the same positive experience," says Tripp.

Tripp and Gjojaj first met back in university when they worked together as servers. Tripp's passion for real estate grew through real estate investing, and she became a licenced realtor in 2016. After a couple of years in the business, she approached Gjojaj about getting her real estate license and coming to work with her. Since they both shared a strong work ethic and an aptitude for customer service, the partnership seemed like a well-suited match. Together, they formed Steph & Donika Real Estate.

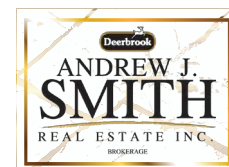
This sales duo knows that integrity and honesty are the key ingredients to building a strong and long-lasting business. They use a combination of advanced marketing, market knowledge and personalized guidance to help their clients find their dream homes or sell their properties for top dollar. Their objective is to assist people in making the decision that is right for them.

"Sometimes, that means advising them not to buy or sell at a particular time. As a result, we have received countless referrals from individuals who were grateful for our honest advice and consultants' approach to real estate," explains Gjojaj.

"When you choose to work with us, you will experience a genuine relationship with real people, who have real life experience with home buying and investing in real estate," adds Tripp. "It's important to pair up with a full-time realtor who has a constant and reliable pulse on the market. We have sold hundreds of homes and built a deep understanding of our local market, which allows us to pivot and evolve to better serve and protect our clients when we feel it shift."

Experience the Steph & Donika Real Estate team today! Check them out on Instagram via @steph.and.donika.realestate or call (519) 991-5534 to reach Stephanie and (519) 903-4668 to reach Donika.

PROUD
TEAM
MEMBERS
OF



What Donika's Wearing:
Top: Cream
Pants: Sadie & Sage
Shoes: Nine West

What Stephanie's Wearing:
Top: Joseph Ribkoff
Jeans: Guess
Shoes: Nine West