

VERGE REAL ESTATE TEAM

Tiffany VINCENT Renée HANEY

"Who can I help and what can I learn?" is the motto that the Verge Real Estate Team lives by. This Windsor-Essex County team is composed of three business partners, Isaac Verge, Sara LaPorte and Darin Schiller, six team member agents, Doug Silvester, Jordan Silvester, Roger James, Tiffany Vincent, Renée Haney and Laurence Sabga, and two rock star administrative professionals, Mary Walsh and Melissa Cassidy, who keep everything running smoothly. Together, this team works collaboratively to ensure their clients receive the best possible outcome.

"We want to be the person that's invited over for dinner. We want to be who you think about for more than just real estate because we've had a significant relationship impact on your life," explains Business Partner and Sales Representative Isaac Verge. "Our goal is not to just sell someone anything. It's to ensure that our clients are fully educated on the best approach and strategies so that they can get the best outcome. We do this collaboratively because, in order to ensure that our clients have the best experience, it takes more than just one set of hands and one mind."

Verge Real Estate Team formed approximately five years ago. Combined, the team has over 70 years of collective real estate experience, guaranteeing excellence and expertise when it comes to your real estate needs. With a network of agents that are not just local to Windsor, this team brings the best practices they can find to Windsor-Essex, including those not commonly used in this region.

"We look at what organizations are doing elsewhere and try to implement those strategies to make sure that our clients have the best possible experience," states Verge. "We are always working hard for your referrals and, at the end of the day, we want your experience to be something that you're going to tell people about."

Sales Representative Roger "Secret Agent" James brings much to the table with his high level of integrity and dedication. He works hard for his clients to ensure that the people who put their trust in him and the team are well looked after. In addition, as a real estate investor himself, James brings the experience and knowledge he can share with people looking to grow their own investment portfolios.

Renée Haney is the most positive, enthusiastic and high-energy sales representative on the Verge Real Estate Team. She has a passion for helping people achieve their real estate goals. Haney is a tireless worker who has a knack for lighting up the lives of everyone she meets.

Sales Representative Tiffany Vincent is a newer member of the team. She comes from a background in healthcare and also co-owns Mihorens, a local automotive business, with her husband. This hardworking hustler is a strong negotiator and advocate who loves to help growing families find the perfect home.

Laurence Sabga is the newest sales representative on the Verge Real Estate Team who has already shown great success. His first-in-the-office mentality just adds to his constant hunger for knowledge. This hardworking agent's goal is to ensure his clients feel like family.

Doug and Jordan Silvester were partners in a very successful real estate group that the Verge Real Estate Team admired and enjoyed working with. Doug has been in business for over 30 years, even running real estate offices. Jordan is an investor and a successful REALTOR®. In November 2020, the two joined the Verge Real Estate Team, and it's been a tremendous fit. They've brought the team a depth of knowledge and expertise that has been an incredible resource.

Mary Walsh comes from a real estate background, working as a sales representative for a number of years. She has a deep understanding of the processes needed to ensure a great experience for the team's clients. She works as the team's lead operations manager, overseeing Melissa Cassidy and the amazing work she's doing to support the team and clients behind the scenes. The administration team are the unsung heroes of the operation who keep everything running smoothly.

"I believe that our team is truly like a very functional family. We all support each other, and real estate is not always like that," explains Verge. "We are fighting to do the absolute best we can and to deliver at the highest possible level. But the vibe, the camaraderie and the energy of our team is just incredible. I think that harmony really translates in what we provide for our clients."

Discover the Verge Real Estate Team experience today! Call 519-566-7788 or visit www.vergerealestateteam.com to learn more about this unique real estate team.



What Tiffany's Wearing:
Dress: Joseph Ribkoff
Shoes: Ateliers

What Renée's Wearing:
Top: Esqualo
Pants: Joseph Ribkoff

VERGE **kw**
KELLERWILLIAMS,
LIFESTYLES REALTY, BROKERAGE
INDEPENDENTLY OWNED AND OPERATED

REAL ESTATE TEAM