VERGE REAL ESTATE TEAM CHRIS DJELEBIAN

Chris Djelebian has always had a hunger for helping others. Originally, he fed that hunger by pursuing a career in Naturopathic medicine, and though he really enjoyed his time as a Naturopath, he was looking for a change. After 9 years of post-secondary education and 12 years as a Naturopathic Doctor, he knew that his drive to help would be better suited to serving the community, and getting out of an office setting and into that community is exactly the change that he needed.

"What I really love most about what I do is that I am able to forge new relationships and foster old ones with each and every client I work with," said the real estate broker. "I think my extensive education and calm demeanor play a big role in my success."

Throughout Chris's real estate career, the thing that Djelebian is most proud of is that no matter what happens, he always works for the best interest of his clients. A personal motto of "to underpromise and overdeliver" may seem odd to some, but to him it means that he will not take shortcuts or make promises that he can't keep.

Honest, dependable and professional, that's the Chris Djelebian way. Whether his client is a young couple looking for their first home, empty nesters looking to downsize, or commercial clients looking for a space to make their company grow, he sees being a guiding light in one of the biggest investments a person can make as a privilege, and that is the reason he wants to make sure he always delivers and sees projects through from start to finish.

In addition to residential and commercial real estate, Djelebian also has experience in pre-construction condominium sales, working alongside the developer from inception to completion. At present, he is working with Fortis Group on the SOHO Condominium project in South Windsor.

A family man, Djelebian feels "extremely fortunate" to have a support system at home. Expressing his love for the people in his life, he says that more than anything else, his future goals are "to be happy in whatever I do, spend quality time with my wife and kids, and be the best version of myself every single day."

To learn more about Chris Djelebian and what the Verge Real Estate Team can do for you, visit www.vergerealestateteam.com.



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What Chris' Wearing: Sport Coat: Blue Industry Sweater: PYA Pants: Blue Industry Shoes: Emporio Armani