NICK MONTALEONE

In a competitive industry such as real estate, one must really go for gold in order to stay on top, and Nick Montaleone has made it clear that he intends to do just that.

Helping people and creating memories are the two largest parts of Montaleone's mission, and so helping others find their dream home to make their own memories in makes real estate the perfect industry for him. Landing places in the top 10 teams by unit and top 15 teams by production across Canada two years in a row as well as being the recipient of numerous awards, such as the Grand Centurion Award in both 2020 and 2021, he hopes to continue maintaining that level of success. However, real estate wasn't his initial career choice!

Montaleone's journey to real estate has certainly been driven down a road less traveled, originally starting his career as a paramedic, working in EMS for 9 years before leaving in 2018 to join many of his family members as a realtor.

"A myriad of experiences have contributed to my success and happiness," says Montaleone.

Among those experiences is a trip to the Czech Republic he took with 3 colleagues in 2016. Together, they trained for a year to take part in the Rallye Rejviz International Paramedic Competition where they competed in a 24/ hour long competition in which they were judged by how quickly and efficiently they responded to and handled calls. The team came out on top, winning gold in the international category.

Eventually, Montaleone felt that he wanted to help people in a different way, and so began the transition from healthcare to housing, a transition that he says has been made easy by the tremendous amount of support he received from his friends and family.

In his free time, Montaleone enjoys visits to the cottage countryside, vacationing in sunny places, and spending time with his wife, Angelia, and sons Salvatore and Massimo.

You can find Nick Montaleone and the rest of Team Monty with Century 21 Showtime Realty Ltd. at 2055 Sandwich W Parkway in Lasalle, suite 200. Give the office a call at 519-970-0221.

TEAM MONTY

CENTURY 21. Showtime Realty Ltd. EXERCISE

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What Nick Is Wearing: Sport Coat: Saville Row

Shirt: Bugatchi Jeans: 34 Heritage

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