

NICK MONTALEONE



Real estate demands persistence, adaptability and a unique skillset honed through experience. Nick Montaleone, Team Leader of Team Monty Real Estate Group, embodies these qualities, propelling himself to phenomenal success in the industry.

Previously an Advanced Life Support Paramedic, Nick spent years as a Paramedic before being drawn back to real estate in 2018. Joining his parents as Realtors, Nick saw an opportunity to help people in a new way. His compassion and experience in emergency medicine enabled him to quickly become an industry leader.

"Transitioning from one career to another is typically always a daunting task," Nick says. "When transitioning from Paramedic to Realtor, I was exceptionally nervous about the switch, as I was leaving a career that was secure and that I worked so hard toward. I had devoted a considerable amount of time and energy to Paramedicine. So, when I decided to make the switch to become a real estate agent, I was understandably nervous."

Early reservations aside, Nick swiftly realized his career swerve was a judicious choice, as many of the talents that he'd acquired from his time as a Paramedic were now being performed in the realm of real estate.

"I quickly discovered that my attention to detail, work ethic and adherence to protocol, all critical elements of being a paramedic, were actually incredibly useful in my new role," Nick says. "During my transition year, where I worked in both careers simultaneously, I found that I was able to rapidly excel in real estate. It was a challenging experience, but ultimately a rewarding one."

Bringing attentiveness, compassion and empathy into his newfound role as a realtor, Nick quickly established himself as an industry leader, earning himself and the Team Monty Real Estate Group numerous accolades along the way, including last year's acknowledgment as one of the Top 20 Real Estate Teams in Canada and a Double Centurion Award.

"After switching from Paramedic to Realtor, I realized I had finally found my true calling," Nick says. "While being a Paramedic was fulfilling and commendable, my current role as a Realtor aligns more closely with my personal and professional aspirations."

What Nick is Wearing
Sport Coat: Jack Victor
Shirt: Serica
Jeans: 34 Heritage

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Story by Rafal Ladysz | Photo by Pat Scandale